

Request for Quote – E-Rate Eligible Services

Scope of Work - Basic Maintenance of Internal Connections

Due Date: Allowable Contract Date from Posted 470

The Fowler Elementary School District is requesting quotes for a Basic Maintenance Agreement for Network Infrastructure Equipment per the detailed specifications and quantities listed below. The contract start date will be July 1, 2015. The basic term will be for one year, however, the District will take under consideration a longer-term contract. Please specify the terms and pricing under which voluntary contract extensions can be accepted after a one year contract award.

Additionally, the District is seeking costs for Cisco Base and/or other eligible Pre-paid Support to supplement the Basic Maintenance Agreement. Cisco Base or other eligible Pre-paid Support must be quoted separately from the Basic Maintenance Agreement. The District reserves the right to award Cisco Base and other eligible Pre-paid Support separately from the Basic Maintenance Agreement. All Pre-paid Support quoted must be compliant with the FCC Sixth Report and Order; and FCC Order DA-10-2355.

The District is seeking services and pricing through an approved State Master Contract or other Cooperative Purchasing Contract that is acceptable according to the Arizona State Procurement Rules. Please be advised that this is a Request for Quote and not a formal sealed RFP/Bid process. Arizona State Procurement Code requires a formal sealed bidding process; or purchasing from an approved cooperative purchasing contract, or compliant consortium procured contract for any award in excess of \$100,000.00. Any quote/proposal whose total value exceeds \$100,000.00 and is not linked to a current approved cooperative purchasing contract, or a compliant consortium procured contract will be disqualified by Arizona State Procurement Code.

If you need further information please contact Robert Ferrentino via email at erate@fesd.org.

General Specifications:

1. The pricing quoted must be compliant with the prospective vendor's State Master Contract or Cooperative Purchasing Contract pricing structure. A copy of any and all contracts that the district will be expected to sign must accompany the quote provided.
2. All quotes must clearly identify the prospective vendor's Cooperative Purchasing Contract number, if applicable, and E-Rate SPIN.
3. All original contracts offered that are less than a 60 month term should include specifications that allow for annual one year extensions and/or month to month extensions at the discretion of the applicant; not to exceed a total of 60 months.
4. Please quote the cost for all non-recurring services, including but not limited to campus

assessment, inspections, software/firmware updates, documentation, travel, taxes, etc. The successful vendor will be responsible for any and all costs not identified in the proposal.

5. The services quoted must be eligible for E-Rate under the Internal Connections provision compliant with the Schools and Libraries Division Eligible Services List for the current funding year. The services quoted must be compliant with the FCC Sixth Report and Order; and FCC Order DA-10-2355. The costs for services not eligible for E-Rate must be clearly itemized separate from eligible services.
6. Any pricing proposed must comply with the FCC Lowest Corresponding Price Rule as required by the Universal Service First Report and Order, and restated in the FCC E-Rate Modernization Report and Order, adopted July 11, 2014. The FCC Lowest Corresponding Price rule prohibits an E-rate services offeror from offering or charging E-rate applicants a price higher than the lowest price that the offeror charges to non-residential customers who are similarly situated to a particular school, library, rural health care provider or consortium that purchase directly from the offeror.
7. The District will evaluate all compliant quotes received, and reserves the right to select the quote that is the most cost effective, compliant with FCC Fair and Competitive Bidding Rules. The District reserves the right to make multiple contract awards.

Failure to comply with these general specifications may be grounds for disqualification and award may be made to the next most cost effective provider.

Basic Maintenance Agreement Specifications:

Quote a single price for a Time and Materials Basic Maintenance Agreement (BMA) that includes the following services:

1. Unless otherwise specified on the Required Equipment List, preferred coverage for listed equipment is 8 hrs. X 5 days, next business day response.
2. A minimum of 1,200 hours per year for on-site hardware maintenance, configuration services, remote technical support, and recovery services. The quote must identify the hourly rate; or the rates for each of the services if different.
3. All repair parts and/or replacement equipment for any hardware failures experienced for the equipment and components identified in the Required Equipment List shown below. The cost quoted must be at least equivalent to 10% of the replacement cost for the equipment and components identified in the Required Equipment List, based on the anticipated repair/replacement history.
4. Alternatively, the cost difference between Cisco Base and SmartNet can be quoted for both the labor and repair/replacement parts specified in 2 and 3 above.
5. Please attach a detailed explanation of how the cost was calculated. Any quote received that is substantially lower than reasonable market value may be considered not cost effective and may be disqualified unless the responding vendor can substantiate the

cost quoted.

6. The quote must include any non-recurring costs that may be required. Any such costs not included in the quote will be the responsibility of the service provider.
7. The quote must include all anticipated Travel Expenses and Sales Taxes. Any Travel Expenses or Sales Taxes not quoted will be the responsibility of the successful vendor.
8. The quote must clearly identify the total cost for the services specified above.

Failure to identify all of the costs requested above may result in the quote being non-responsive and disqualified.

Vendor Qualifications:

1. Include a statement with your quote indicating the level of partnership your organization has with the original equipment manufacturer(s) identified on the Required Equipment List below.
2. Provide three references including the name of organization, address, contact person, and phone number for which basic maintenance services are being provided.
3. If not expressed in the contracts provided, state the Service Level Agreement to be provided in terms of availability and response time.

Evaluation Criteria:

Evaluation of the quotes provided will be based on but not limited to the following criteria:

1. **Cost of ELIGIBLE Services** – Primary evaluation factor.
 2. **Cost of Pre-paid Support (Cisco Base)**
 3. **Vendor Qualifications/Personnel Certifications** – Vendor's experience, level of partnership with original equipment manufacturers, and strength of references.
 4. **Service Level Agreement** – contracted response times, contract flexibility
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Required Equipment List

Make/Model - Part Number	Description	Serial Number
AIR--CAP3502I--A--K9	AIR3500.FUNCSYSTM.A3500AGUSER	FTX1431K5EM
AIR--CT5508--250--K9	AIRCTI.FUNCSYSTM.AIRCT5508SER	FCW1430L0AM
AIR--LAP1252AG--A--K9	CHASSIS	FTX121790XC
ASA5540--BUN--K9	ASAMID.ROUTER.5540SERIES	JMX1430LOXB
C2811--VSEC/K9	2800.ROUTER.281SEERIES	FTX1317A1K2
C2811--VSEC/K9	2800.ROUTER.281SEERIES	FTX1323A0WT
C2811--VSEC/K9	2800.ROUTER.281SEERIES	FTX1324AHA8
C2811--VSEC/K9	2800.ROUTER.281SEERIES	FTX1324AHA9
C2821--VSEC/K9	2800.ROUTER.282SEERIES	FTX1319A2EE
C2921--VSEC/K9	2900ISR.ROUTER.292SEERIES	FTX1436AH97
C2921--VSEC/K9	2900ISR.ROUTER.292SEERIES	FTX1436AHR5
C2921--VSEC/K9	2900ISR.ROUTER.292SEERIES	FTX1436AHBM
C2921--VSEC/K9	2900ISR.ROUTER.292SEERIES	FTX1436AH96
C2921--VSEC/K9	2900ISR.ROUTER.292SEERIES	FTX1436AHBN
C3925E--VSEC/K9	3900ISR.ROUTER.392SEERIES	FTX1435A389
C3925--VSEC/K9	3900ISR.ROUTER.392SEERIES	FTX1433A112
C3925--VSEC/K9	3900ISR.ROUTER.392SEERIES	FTX1433A11L
MCS--7835--I3--IPC1	SERVER.SERVER.783SEERIES	KQ4943H
MCS7845I3--K9--CMD1	SERVER.SERVER.784SEERIES	KQ0503H
MCS7845I3--K9--CMD1	SERVER.SERVER.784SEERIES	KQ0503M
MCS7845I3--K9--UCC1	MSGSVR.SERVER.UNI IBM SER	KQ2599X
MCS7845I3--K9--UCC1	MSGSVR.SERVER.UNI IBM SER	KQ2597Y
ME--C3750--24TE--M	ME3750.SWITCH.ME375SEER	FDO1445V1VF
ME--C3750--24TE--M	ME3750.SWITCH.ME375SEER	FDO1445V1VG
ME--C3750--24TE--M	ME3750.SWITCH.ME375SEER	FDO1445V1W6
ME--C3750--24TE--M	ME3750.SWITCH.ME375SEER	FDO1445V1W8
ME--C3750--24TE--M	ME3750.SWITCH.ME375SEER	FDO1445X0SF
ME--C3750--24TE--M	ME3750.SWITCH.ME375SEER	FDO1447X2QJ
WS--C2960--48TT--L	CHASSIS	FOC1129X1W7
WS-C2960S-48FPD-L	CHASSIS	FOC1435X691
WS--C2960S--24PD--L	C2960S.SWITCH.C2960SEER	FOC1434X3T2
WS--C3560E--12D--S	CHASSIS	FOC1139U1FN
WS--C3750--24PS--S	CHASSIS	CAT1106NG6M
WS--C3750--48PS--S	CHASSIS	CAT1105NG0A
WS--C3750E--24PD--E	CHASSIS	FDO1214V0PS
WS--C3750E--48PD--E	CHASSIS	FDO1215V0NY

WS--C3750E--48PD--S	CHASSIS	FDO1320R1XL
WS--C4510R--E	C4500.SWITCH.C451SEERIES	FOX1432H29N
WS--C4510R--E	C4500.SWITCH.C451SEERIES	FOX1432H2ZD
WS--C6509--E	C6000.SWITCH.C650SEERIES	SMC1429002T
WS--C6509--E	C6000.SWITCH.C650SEERIES	SMC1429000K
WS--C6509--E	C6000.SWITCH.C650SEERIES	SMC14290009
WS--C6509--E	C6000.SWITCH.C650SEERIES	SMG1423N04J
WS--C6509--E	C6000.SWITCH.C650SEERIES	SMG1428N01C
WS--C6509--E	C6000.SWITCH.C650SEERIES	SMG1428N01E
WS--C6509--E	C6000.SWITCH.C650SEERIES	SMC1429001A